



CHANCERY LANE
INSTITUTE FOR
PROFESSIONALS

*Professional
Training*

2019/2020

www.clip-law.com



CHANCERY LANE
INSTITUTE FOR
PROFESSIONALS

*Bespoke Training
for Legal
Professionals*

www.clip-law.com
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Our curated professional courses for lawyers and contract managers offer flexibility and are CLPD-accredited, saving you time and expense. We can deliver courses offsite as part of a “training day” or at your premises to maximise convenience.

Case Study (4 hours)

- SME (Legal) Lifecycle

Designed as a practical and engaging course to provide insight into the world of SME start-ups. Although a topical and hyped area, the legal skills and commercial judgment required are core legal skills.

The course will cover:

- First contact with the client
- Value preservation
- Investor-friendly considerations
- Initial structuring
- IP
- Key equity agreements
- Commercial contracts
- First and Second round funding
- Sale & Purchase Agreement
- Exit considerations
- Scaling and value chain
- Tax and regulatory
- Debt vs Equity
- Private placement vs IPO

Specialist/Technical

- Investigations (2 hours)
 - Typical lifecycle of a regulatory investigation
 - Prevention is better than cure: policies
 - Raid training
 - Conduct during an investigation
 - Privilege
 - Forensics
 - Reporting and “tipping off”
 - Whistleblowers
 - Document preservation
 - “Directing mind” issues
 - Long-arm of DOJ, SFO, etc
 - OFAC and sanctions
 - Bribery and Corruption
 - Proceeds of crime
 - Directors’ and Officers Insurance

- Tax in Commercial Transactions (4 hours)

An in-depth look at the key tax matters to consider when structuring legal joint ventures. The includes a review of both direct and indirect tax mechanisms as well as an update on the UAE’s response to the OECD’s anti-Base Erosion and Profit Sharing initiative (“BEPS”), the key tax reform policy in the minds of most regional tax managers and General Counsel.

- Tax structuring issues
 - VAT
 - BEPS and Transfer Pricing
 - Tax disputes and investigations
- Government and Public Sector Projects (2 hours)
 - Government transformation projects
 - Phases of a project: Current State Assessment; Benchmarking; Gap Analysis; Recommendations; Implementation
 - The RFP process in public procurement
 - Working with management consultants

Skills

- Legal Drafting and Communication (2 hours)

The course provides useful and essential guidance on modern legal drafting, including form, style and layout, sentences, paragraphs and punctuation. A review of principal clauses, house style and construction is also included.

- Getting the style right
 - Explaining legal and non-legal points
 - Avoiding jargon
 - Benefits
 - Establishing best practice across the organisation
 - Moving from legalese to Plain English
 - Terms of art
- Leadership (2 hours)
 - Leadership theories
 - Traits, skills, style
 - Situational, transformational, authenticity
 - Culture and leadership



Compliance

- Regulation of Legal and Financial Services (2 hours)

A detailed review of the new SRA regulations concerning legal practice and code of conduct (essential for Solicitors, England & Wales) together with a global outlook on regulation around delivery of legal services and the financial services industry.

Back-to-basics Series

- Any of the following modules (4 hours per module):
 - English Legal System and EU Law
 - Contract (most popular)
 - Tort
 - Property
 - Constitutional and Judicial review
 - Criminal
 - Human Rights
 - Business
 - Equity and Trusts
 - Regulation of legal and financial services
 - Principles of professional conduct and the SRA accounts rules

We are happy to write and deliver bespoke courses for your organisation, usually at no extra charge.



“To be the leading professional Law School in the Region”

CLIP was established in 2014 with a firm aim of enabling candidates in the Middle East to qualify as Solicitors (England & Wales). Originally, this meant bringing GDL, LPC and QLTS courses to the region. We still do this.

We have now expanded our portfolio to include delivery of professional legal training. We are a GDLAD CPLD-accredited institution and we are also regulated by the KHDA.