



Chancery Lane
Institute for
Professionals

*Professional
Training*

2023/2024

www.clip-law.com

- **The SME (Legal) Lifecycle: 4 accredited hours**

Designed as a practical and engaging course to provide insight into the world of SME start-ups. Although a topical and hyped area, the legal skills and commercial judgment required are core requirements.

The course will cover:

- First contact with the client
- Value preservation
- Investor-friendly considerations
- Initial structuring
- IP
- Key equity agreements
- Commercial contracts
- First and Second round funding
- Sale & Purchase Agreement
- Exit considerations
- Scaling and value chain
- Tax and regulatory
- Debt vs Equity
- Private placement vs IPO

- **Investigations: 2 hours accredited hours**

- Typical lifecycle of a regulatory investigation
- Prevention is better than cure: policies
- Raid training
- Conduct during an investigation
- Privilege
- Forensics
- Reporting and “tipping off”
- Whistleblowers
- Document preservation
- “Directing mind” issues
- Long-arm of DoJ, SFO, etc
- OFAC and sanctions
- Bribery and Corruption
- Proceeds of crime
- Directors’ and Officers Insurance

- **Tax in Commercial Transactions: 4 accredited hours**

An in-depth look at the key tax matters to consider when structuring legal joint ventures. The includes a review of both direct and indirect tax mechanisms as well as an update on the UAE’s response to the OECD’s anti-Base Erosion and Profit Sharing initiative (“BEPS”), the key tax reform policy in the minds of most regional tax managers and General Counsel.

- Tax structuring issues
- VAT
- BEPS and Transfer Pricing
- Tax disputes and investigations

- **Tax: UAE Key Topics: 2 accredited hours**

A deep dive into the new UAE tax regulations, including:

- UAE Corporation Tax:
 - Tax Groups
 - Impact on contracts
 - Unrealised gains and losses
- The New UAE Transfer Pricing Regime

- **Government and Public Sector Projects: 2 accredited hours**

- Government transformation projects
- Phases of a project: Current State Assessment; Benchmarking; Gap Analysis; Recommendations; Implementation
- The RFP process in public procurement
- Working with management consultants

- **Legal Drafting and Communication: 2 accredited hours**

The course provides useful and essential guidance on modern legal drafting, including form, style and layout, sentences, paragraphs and punctuation. A review of principal clauses, house style and construction is also included.

- Getting the style right
- Explaining legal and non-legal points
- Avoiding jargon
- Benefits
- Establishing best practice across the organisation
- Moving from legalese to Plain English
- Terms of art

- **Leadership: 2 accredited hours**

- Leadership theories
 - Traits, skills, style
 - Situational, transformational, authenticity
- Culture and leadership

- **Regulation of Legal and Financial Services: 2 accredited hours**

A detailed review of the new SRA regulations concerning legal practice and code of conduct (essential for Solicitors, England & Wales) together with a global outlook on regulation around delivery of legal services and the financial services industry.

- **Cryptocurrencies, Blockchain and Regulation: 2 accredited hours**

A much-needed deep dive into the world crypto and the regulation around it. Topics include:

- Crypto and Blockchain 101: what is it? How does it work? Who are the key stakeholders? What are the key infrastructure components?
- The legal theory behind the appeal of decentralised finance (“DeFi”)
- NFTs and Smart Contracts
- Cybersecurity risks
- Regulation: where are we?
- DeFi vs AML vs KYC
- Case Study: legal framework around a popular NFT “drop”

- **Corporate – Advanced Topics: 2 accredited hours**

A deep dive into key and topical areas of corporate law, including

- ESG
- Corporate Governance Code 2018
- SPACs
- Shareholders Rights and Unfair Prejudice
- Corporate Insolvency and Restructuring

- **International Arbitration Masterclass Part 1: 4 accredited hours**

Part 1 of a masterclass on International Arbitration. Topics include:

- Concepts and definition
- Key components of International Arbitration
- Ad hoc vs Institutional arbitration
- Key Conventions
- Arbitration Agreements
- Deep Dive: Selection of the Arbitral Seat

- **International Arbitration Masterclass Part 2: 4 accredited hours**

Part 2 of a masterclass on International Arbitration. Topics include:

- Major Procedural Steps in International Arbitration
- Advocacy in International Arbitrations

- **Liabilities and Indemnities: UAE Legal Perspective: 2 accredited hours**

Topics include:

- Types of Liability
 - Contractual
 - Tortious
 - Calculation of Liability and Liability caps
- Analogy: UAE vs Common Law:
 - Warranties
 - Indemnity
 - Misrepresentation

- **UAE Law in Review (2022): 2 accredited hours**

An essential round-up of the key legal developments over the last year.

- **Real Estate Finance Law: Advanced Topics #1: 4 accredited hours**

A deep dive into the world of Real Estate finance. Included topics:

- Commercial Real Estate
- Real Estate Finance
- REITs
- Sharia-compliant finance of commercial real estate

- **UAE Free Zones: 2 accredited hours**

- Understand this First: The UAE Legal and Constitutional Landscape
- The Free Zone Concept and the Future Value Proposition
- Key Advantages
- Key Legislation
- Financial Hubs vs Free Zones
- Case Study: DIFC
- Key Considerations when Selecting a Free Zone
- Structuring Case Study: Cross Border Business
- Dispute Resolution and Insolvency: Case Study: NMC
- VAT, Corporation Tax and “Tax Holidays”
- Mainland Corporate Vehicles

- **AML and Compliance Update #1: 2 accredited hours**

An essential update on key AML and Compliance requirements Quiz included.

- **Back-to-basics English Law series: Any of the following modules: 4 accredited hours per module:**

- English Legal System and EU Law
- Contract (most popular)
- Tort
- Property
- Constitutional and Judicial review
- Criminal
- Human Rights
- Business
- Equity and Trusts
- Regulation of legal and financial services
- Principles of professional conduct and the SRA accounts rules

Our curated professional courses for lawyers and contract managers offer flexibility and are CLPD-accredited, saving you time and expense. We can deliver courses fully online, offsite as part of a “training day” or at your premises to maximise convenience.

We are happy to write and deliver bespoke courses for your organisation, usually at no extra charge.

www.clip-law.com



“To be the leading professional Law School in the Region”

CLIP was established in 2014 with a firm aim of enabling candidates in the Middle East to qualify as Solicitors (England & Wales). Originally, this meant bringing GDL, LPC and QLTS courses to the region. We still do this.

We have now expanded our portfolio to include delivery of professional legal training. We are a GDLAD CPLD-accredited institution and we are also regulated by the KHDA.